

# Management Report

Fullness in Christ Ministries, Inc.

For the period ended December 31, 2013



Prepared on

**August 2, 2018**

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# Profit and Loss

January - December 2013

	<b>Total</b>
<b>INCOME</b>	
4-0000 FUNDS WITHOUT DONOR RESTRICTIONS	
4-0100 Contributions (Individual & Small Businesses)	131,655.96
<b>Total 4-0000 FUNDS WITHOUT DONOR RESTRICTIONS</b>	<b>131,655.96</b>
5-1000 PROGRAM SERVICE REVENUE	
5-1100 CONFERENCES and SEMINARS	
5-1105 Conf. & Seminar Love Offerings	3,600.00
5-1150n Conf & Seminar CD's & DVD's	4.00
<b>Total 5-1100 CONFERENCES and SEMINARS</b>	<b>3,604.00</b>
5-1300 MISSIONS (FUNDS WITH DONOR RESTRICTIONS)	
5-1400 MISSIONS-PI Children Education & Food	
5-1405 PI Food for Children / FFL	50,674.34
5-1410 PI Sponsors	177,210.66
5-1620 PI Pastor Support	400.00
<b>Total 5-1400 MISSIONS-PI Children Education &amp; Food</b>	<b>228,285.00</b>
5-1500 MISSIONS-PI Children Christmas & Other Ministries	
5-1510 PI Christmas for Children	10,861.39
<b>Total 5-1500 MISSIONS-PI Children Christmas &amp; Other Ministries</b>	<b>10,861.39</b>
5-1600 MISSIONS-PI Children Oversight & Management	
5-1630 PI Mission Travel & Conferences	43,628.22
<b>Total 5-1600 MISSIONS-PI Children Oversight &amp; Management</b>	<b>43,628.22</b>
<b>Total 5-1300 MISSIONS (FUNDS WITH DONOR RESTRICTIONS)</b>	<b>282,774.61</b>
<b>Total 5-1000 PROGRAM SERVICE REVENUE</b>	<b>286,378.61</b>
5-3000 INVESTMENT REVENUE	
5-3100 Interest - Savings & Short-term Investments	336.00
5-3600 Other Investment Income	15,500.00
<b>Total 5-3000 INVESTMENT REVENUE</b>	<b>15,836.00</b>
5-4000 OTHER REVENUE	
5-4400 Inventory Sales--Gross (Books, Calligraphy, Toys,etc)	33.97
5-4432 (-) Cost of Goods Sold - Hard copy Books	-57.89
<b>Total 5-4400 Inventory Sales--Gross (Books, Calligraphy, Toys,etc)</b>	<b>-23.92</b>
5-4420 Books - Hardcopy	
SCbooks	
5-4423 TRUTH-1	7.95
5-4424 TRUTH-1-2	46.80
5-4425 TRUTH-2	15.90
<b>Total SCbooks</b>	<b>70.65</b>
<b>Total 5-4420 Books - Hardcopy</b>	<b>70.65</b>
5-4430n Postage and Handling Income	21.93
5-4444n QPSPe (sold via Amazon, Elijah List, Shopping Cart)	97.42
5-4445n WAMI eBook (via Amazon,Shopping Cart,B&N)	757.43
<b>Total 5-4000 OTHER REVENUE</b>	<b>923.51</b>

	<b>Total</b>
<b>Total Income</b>	<b>434,794.08</b>
<b>GROSS PROFIT</b>	<b>434,794.08</b>
<b>EXPENSES</b>	
7-0000 GRANTS, AWARDS & DIRECT ASSISTANCE	
7-0100 Direct Assistance to churches and non-profits (US)	1,220.00
7-0500 Benevolent Assistance to Individuals	100.00
<b>Total 7-0000 GRANTS, AWARDS &amp; DIRECT ASSISTANCE</b>	<b>1,320.00</b>
7-2000 SALARIES & RELATED EXPENSES	
7-2100 Officers, Directors/Trustees, Key Employees Salaries	
7-2130 Kathryn Bohlin	45,500.00
7-2140 Ras Robinson	55,320.00
7-2160 Peggy Morton-McCaskey	10,460.00
7-2170 Sandra Phillips	8,880.00
<b>Total 7-2100 Officers, Directors/Trustees, Key Employees Salaries</b>	<b>120,160.00</b>
7-2300 Salaries, Wages-Other	
7-2325i Dana Webb	1,617.00
7-2335i Jane R Arboleda	1,815.00
<b>Total 7-2300 Salaries, Wages-Other</b>	<b>3,432.00</b>
7-2500 Employee Benefits-O, D/T, KE	
7-2505 Employee Benefits (not pension)-O, D/T, KE	882.00
7-2514 Insurance-Medical-Robinson, R & B	7,497.16
7-2515 Insurance-Medical-Bohlin, K	1,954.06
7-2570 Employee Benefits-Other	
7-2572 Employee Gifts	100.00
<b>Total 7-2570 Employee Benefits-Other</b>	<b>100.00</b>
<b>Total 7-2500 Employee Benefits-O, D/T, KE</b>	<b>10,433.22</b>
7-2600 Payroll Taxes	8,761.29
<b>Total 7-2000 SALARIES &amp; RELATED EXPENSES</b>	<b>142,786.51</b>
7-5000 CONTRACT SERVICES EXPENSES	
7-5220 Payroll Services	389.76
7-5300 Legal Fees	300.00
7-5400 Professional Fees-Other	5.00
<b>Total 7-5000 CONTRACT SERVICES EXPENSES</b>	<b>694.76</b>
7-7000 PROGRAM SERVICE EXPENSE	
7-7100 CONFERENCE and SEMINAR EXPENSES	
7-7125 Conference Information Technology	4,648.26
7-7135 Conference Meals & Entertainment	683.75
7-7150 Conf & Seminar Cost of Goods Sold	190.00
7-7155 Conference Travel	-31.70
7-7160 Conf & Seminar Telephone, Internet & Streaming	350.00
<b>Total 7-7100 CONFERENCE and SEMINAR EXPENSES</b>	<b>5,840.31</b>
7-7200 PUBLICATIONS (WTLIST)	
7-7220 Postage	1,344.00
7-7230 Publications Travel	5,596.05

	<b>Total</b>
<b>Total 7-7200 PUBLICATIONS (WTLIST)</b>	<b>6,940.05</b>
7-7300 MISSIONS PROGRAMS (FUNDS WITH DONOR RESTRICTIONS)	
7-7400 MISSIONS-PI Children Education & Food	
7-7410 PI Education - Elementary	120,009.00
7-7440 PI Education - College	22,455.00
7-7450 PI Food	78,655.00
7-7490 PI Special	40.00
7-7610 PI Pastor Compensation	14,280.00
7-7620 PI Ministry to Children	2,203.00
7-7680 PI Money Transfer Fees	4,170.03
<b>Total 7-7400 MISSIONS-PI Children Education &amp; Food</b>	<b>241,812.03</b>
7-7500 MISSIONS-PI Children Christmas & Other PI Ministries	
7-7510 PI Christmas	6,924.00
7-7520 PI Disaster Relief	5,681.16
<b>Total 7-7500 MISSIONS-PI Children Christmas &amp; Other PI Ministries</b>	<b>12,605.16</b>
7-7600 MISSIONS-PI Children Oversight & Managment	
7-7630 PI Travel Expense	2,625.75
7-7685 PI Foreign Exchange Trans Fees	15.00
7-7690 PI Postage & Delivery Fees	142.20
<b>Total 7-7600 MISSIONS-PI Children Oversight &amp; Managment</b>	<b>2,782.95</b>
7-7700 MISSIONS-Beyond the Philippines	
7-7740 Coasta Rica Travel	436.20
<b>Total 7-7700 MISSIONS-Beyond the Philippines</b>	<b>436.20</b>
<b>Total 7-7300 MISSIONS PROGRAMS (FUNDS WITH DONOR RESTRICTIONS)</b>	<b>257,636.34</b>
<b>Total 7-7000 PROGRAM SERVICE EXPENSE</b>	<b>270,416.70</b>
8-1000 OFFICE EXPENSES	
8-1100 Office Supplies (not computers or software)	4,728.27
8-1300 Cell Phones, Telephones & Internet	5,178.55
8-1400 Postage and Shipping	542.22
8-1950 Credit Card Processing (Authorize, PayPal, Shopping Cart)	2,804.84
8-1952 Credit Card Interest Expense and Late fees	150.00
<b>Total 8-1000 OFFICE EXPENSES</b>	<b>13,403.88</b>
8-2000 OCCUPANCY	
8-2100 Rent & Parking Fees	596.00
8-2700 Building Maintenance (Cleaning, lawncare, repairs)	2,340.00
<b>Total 8-2000 OCCUPANCY</b>	<b>2,936.00</b>
8-3000 TRAVEL EXPENSES	
8-3100 Transportation Expense	1,828.82
8-3210 Meals with Partners or Donors	685.86
8-3220 Meals with Staff or Board Mtgs	820.45
8-3400 Ministry Vehicles prov'd for Employees	8,304.19
<b>Total 8-3000 TRAVEL EXPENSES</b>	<b>11,639.32</b>
8-5000 OTHER EXPENSES	
8-5500 Advertising & Promotion (incl web site hosting)	1,077.71

	<b>Total</b>
8-5600 Information Technology	196.98
<b>Total 8-5000 OTHER EXPENSES</b>	<b>1,274.69</b>
<b>Total Expenses</b>	<b>444,471.86</b>
NET OPERATING INCOME	-9,677.78
NET INCOME	<b>\$ -9,677.78</b>

# Balance Sheet

As of December 31, 2013

	Total
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Bank Accounts</b>	
1-0000 CASH	
1-0100 Operating Accounts	
1-0105 Chase - General Fund (...0816)	76,054.74
1-0110 Chase Savings - Wire Transfer (...3950)	200.35
<b>Total 1-0100 Operating Accounts</b>	<b>76,255.09</b>
1-0700 Savings & Short Term Investments	
1-0705 Chase - FCM Reserve Fund (...6500)	75,168.34
1-0710 Chase - Retirement Fund (...9035)	95,799.16
<b>Total 1-0700 Savings &amp; Short Term Investments</b>	<b>170,967.50</b>
<b>Total 1-0000 CASH</b>	<b>247,222.59</b>
<b>Total Bank Accounts</b>	<b>247,222.59</b>
<b>Total Current Assets</b>	<b>247,222.59</b>
<b>Fixed Assets</b>	
1-8000 Long Term Investments	
1-8500 Capital Investments	
1-8550 (3) 1 oz Krugerrand Gold Coins	5,524.00
<b>Total 1-8500 Capital Investments</b>	<b>5,524.00</b>
<b>Total 1-8000 Long Term Investments</b>	<b>5,524.00</b>
<b>Total Fixed Assets</b>	<b>5,524.00</b>
<b>TOTAL ASSETS</b>	<b>\$252,746.59</b>
<b>LIABILITIES AND EQUITY</b>	
<b>Liabilities</b>	
<b>Total Liabilities</b>	
<b>Equity</b>	
3-0000 Opening Balance Equity	1,097.63
3-0001 Retained Earnings	261,326.74
Net Income	-9,677.78
<b>Total Equity</b>	<b>252,746.59</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$252,746.59</b>